



Accelerate innovation

Leverage solutions from KPMG and Microsoft's Global Digital Solution Hub

As every organization within every industry becomes digitized, business leaders need innovation accelerators to transform operating models, better serve their customers, and make confident decisions—all leveraging cloud technologies. KPMG and Microsoft's Digital Solution Hub (the Hub) is just such an innovation accelerator, designed to develop and deliver solutions that harness both companies' business and technology experience. With its solutions, the C-suite is empowered to drive digital transformation in strategic business areas.

A center for business innovation

The Hub provides clients with a portfolio of digital solutions, built on the business experience of KPMG's member firms and the Microsoft intelligent cloud. It manages ideation, architecture, and development of ready-made, cloud-based solutions that can then be deployed at enterprises worldwide. These new solutions focus on artificial intelligence (AI), machine learning, and data and analytics (D&A) to help clients' businesses improve performance, profitability, and growth in the disruptive global economy.

The Hub's initial projects include a portfolio of solutions for chief financial officers (CFOs) and finance organizations, as well as Procurement 365 Digital—a D&A-driven solution that aims to set a new standard for digital strategic procurement. All solutions combine Microsoft's Azure intelligent cloud services with KPMG's business experience to help companies transform finance, operations, and the customer experience.

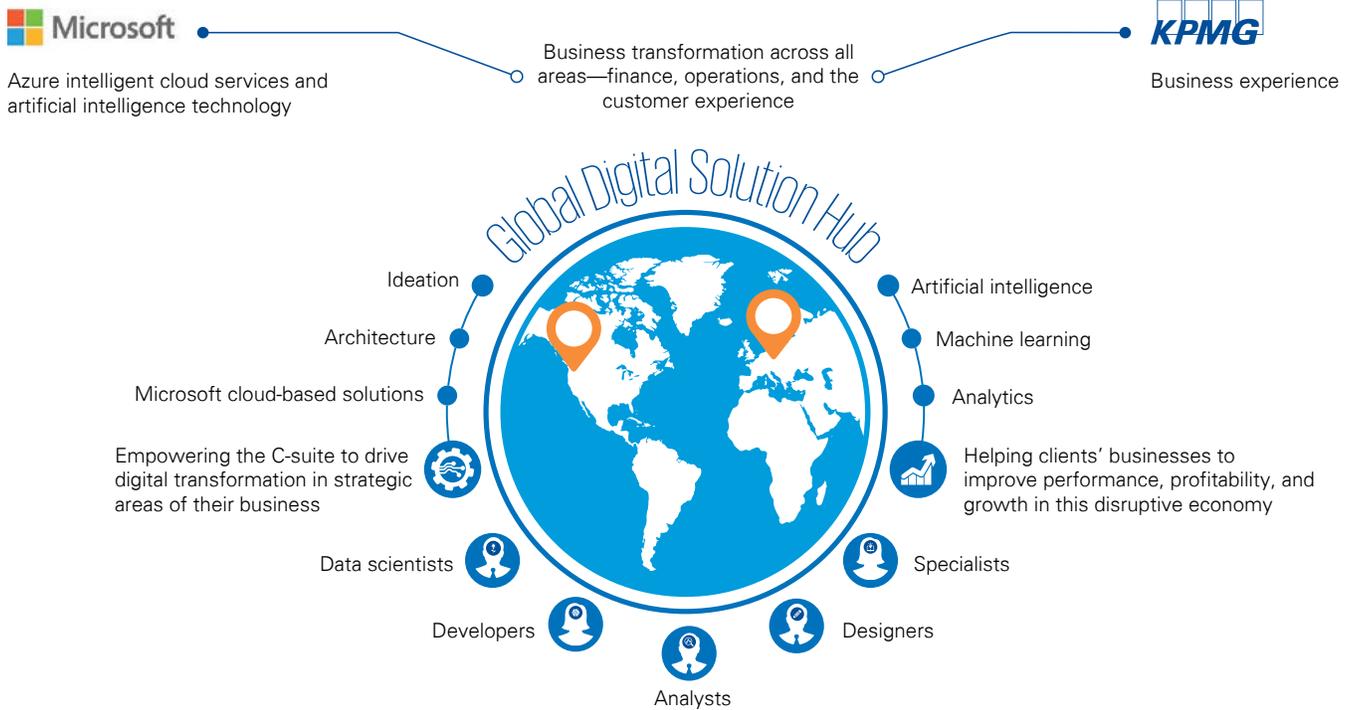
The Hub serves clients around the world and is staffed by data scientists, developers, analysts, designers, and other specialists from both organizations. The two main locations are at Microsoft's Bellevue campus and at KPMG's Lighthouse Center of Excellence office in Berlin. The companies plan to add satellite locations around the world.

A proof point for CFOs

With the Hub, KPMG firms and Microsoft are working hard to move financial operations to the next level of digital transformation by leveraging Microsoft's Azure cloud technology.

To validate the benefits of hosting mission-critical financial applications on the cloud, KPMG is moving its own smart audit platform, known as KPMG Clara, to Microsoft Azure. In the digital age, CFOs will likely need to embrace real-time audits and continuous risk analyses; a secure, scalable cloud can enable those capabilities. Placing KPMG's smart audit platform on

the Microsoft cloud platform—and leveraging other Microsoft technologies—accelerates and expands KPMG’s digital capabilities and enhances audit quality, consistency, and efficiency. KPMG is the first of the Big Four professional services organizations to enable its member firms to conduct external financial statement audits utilizing the comprehensive, cloud-based Azure platform.



A strong, global alliance

Expanded in 2015 to include strategic collaboration, the KPMG and Microsoft alliance is committed to delivering solutions that help transform your business and accelerate growth in a cloud environment you can trust. Microsoft’s leading technologies—including the Azure cloud platform, Power BI, Cortana Analytics, and the Dynamics enterprise resource planning (ERP) and customer relationship management (CRM) solutions—provide the basis for nimble, cost-effective business transformation solutions. KPMG’s global network of member firms combine that technology with industry-leading practices to help improve your company’s agility, provide valuable insights across the enterprise, enable you to quickly meet changing customer demands, and manage security and compliance. Together, the KPMG and Microsoft teams give you the freedom to transform your business at your own pace while reducing risk, costs, and stress to the organization.



Awards and recognitions

- KPMG is identified by Horses for Sources (HfS) as providing one of the best in-cloud experiences for Microsoft Dynamics ERP and CRM solutions in its Blueprint Report: Microsoft Dynamics Services 2017.
- Microsoft named KPMG as their Worldwide Consulting and Systems Integration Digital Transformation in Action partner 2017.
- KPMG named as the Leader in The Forrester Wave™ : Insights Service Providers, Q1 2017
- KPMG positioned as a Leader in Gartner's Magic Quadrant for Business Analytics Services, Worldwide, 2017
- Microsoft named KPMG as a finalist for the Public Sector Health partner-of-the-year award 2017
- Inner Circle Partner (2014, 2015, 2016 and 2017)
- KPMG holds numerous Gold level certifications
- Member of the Worldwide Microsoft Partner Advisory Council (PAC)
- Azure Business Transformation Win of the Year 2016
- Asia Pacific Dynamics Partner of the Year 2014
- Worldwide Microsoft Dynamics President's Club (2007, 2008, 2010, 2011 and 2012)
- Microsoft Australia Business Intelligence Partner of the Year (2009)
- Microsoft Australia Dynamics ERP Partner of the year (2009 and 2010)



As every industry and every organization becomes digitized, leaders are looking for the right technologies and partners to accelerate their transformation. Working with firms like KPMG, we aim to help customers harness the intelligent cloud and build AI capability to drive business outcomes and unlock new opportunities.



Satya Nadella, Microsoft CEO

Alliance highlights: A history of collaboration

KPMG firms and Microsoft have been doing business together for more than 15 years

2004: First KPMG member firm establishes a Microsoft ERP practice

2009: First KPMG member firm establishes a Microsoft CRM practice

2015:

KPMG International and Microsoft expand global alliance to include strategic collaboration on D&A, cloud transformation, and ERP and CRM business solutions.

2016:

KPMG firms launch new D&A strategy and platform capabilities based on Microsoft technology to address key client issues in financial analysis and operational performance.

2017:

KPMG International and Microsoft collaborate to create and demonstrate use cases that apply blockchain technology to business processes. Jointly staffed teams work in Frankfurt, Singapore, and New York.

2017:

KPMG International and Microsoft announce plans to create and jointly staff the Global Digital Solution Hub.

Accelerate innovation at your company with KPMG and Microsoft solutions

Executives around the world are looking for new types of digital solutions that combine the best technology with deep sector and business expertise. By creating the Hub, KPMG and Microsoft commit to developing and delivering industry-leading practice, technology-led solutions to transform businesses. With these solutions, we can help your company to build efficient, sustainable, and digital operations to compete in an ever-changing world

Contact us

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For more information about KPMG's business solutions for Microsoft, please visit kpmg.com/Microsoft

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