



Delivering value for Private Equity

Optimizing portfolio value

No matter where you are in the deal cycle, KPMG supports to optimize value across the pre-deal, holding period and exit stage.

Origination & Deal Support

- Market scanning for opportunities in Vietnam & Cambodia
- Due diligence services
- Buy-side M&A services
- Legal transaction advice
- Tax planning and structuring



Exit Planning & Execution

- Exit planning
- Vendor due diligence
- Sell-side M&A services
- Legal transaction advice
- IPO readiness
- Complex transaction structuring



1

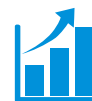
3

What makes KPMG unique: Delivering value throughout the deal cycle

2

Post Deal Support

- Audit & assurance services
- Tax compliance & advisory
- Portfolio scan for value creation opportunities
- Cost optimization
- Cash & working capital optimization
- Cash flow forecasting
- Strategy & growth advisory



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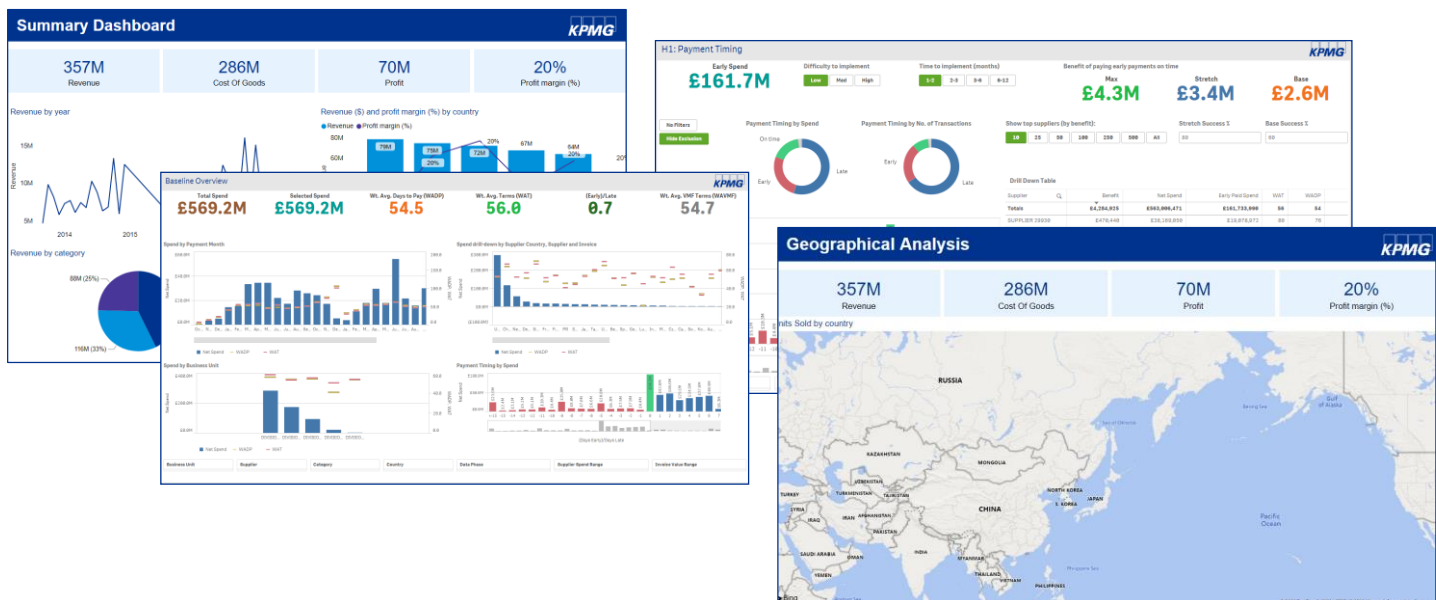
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Introducing our Private Equity team

It's an opportune time for private equity funds, but it is also a time that calls for the support of a tested, experienced, and trustworthy partner. Reasons why Private Equity firms choose KPMG include:

 <p>Local team, global network</p>	<p>Offers a leading network of finance and transaction professionals who bring specific industry knowledge and experience to each engagement.</p>
 <p>Cross-functional expertise</p>	<p>Possesses the experienced professionals, industry insight, and global footprint to anticipate new market, economic, regulatory and technological challenges.</p>
 <p>Delivering tangible results</p>	<p>Delivers rapid insights and tangible results, including revenue, EBITDA, cash, tax, customized strategy and process improvements.</p>
 <p>Flexible fee structures</p>	<p>Offers flexible fee structures with success-based elements, where independence rules permit.</p>
 <p>Technology & methodology</p>	<p>Utilizes proprietary hypothesis-based methodologies and an ecosystem of analytical apps to deliver with speed and agility.</p>
 <p>Holistic approach</p>	<p>Our Private Equity specialists support clients to drive portfolio value across the full spectrum of professional services.</p>



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