

Investment analytics

Valuation modelling solution

August 2020

Answer to “What if”

Our clients are faced with increased challenges for making investment decisions and effective capital allocation, including:

-  Increased economic uncertainty
-  Unutilised wealth of data
-  Increased scrutiny from financial sponsors
-  Radical changes in business operations

What if these challenges can be analysed real-time? Our Investment Analytics Solution allows our clients to analyse investment projects effectively and efficiently. Benefits include:

-  Simulates the financial viability real-time
-  Integrated and holistic cross-functional solution
-  Flexible, easy yet powerful comparative and comprehensive analysis
-  Market leading insights from our proprietary benchmarking data



Support throughout all deal cycle

We support our clients to reduce bias and gut-instinct deal decision making, and provide a solution for forward-looking and predictive insights to shape the business strategy and effective investment decisions.

PRE-DEAL



Speedy go/no-go decision through rapid assessment of valuation

- Utilise a “smell-test driven” light model to rapidly assess an investment opportunity maximising the use of limited data with simplified assumptions.
- Our valuation expertise also combines benchmarking with industry and comparable deal experience.

IN-DEAL



Integrated and holistic view for informed decision making

- Turn mountains of data into integrated insights and Perform comprehensive scenario and sensitivity analysis
- Understand and articulate key value drivers, risks and return
- Improve positioning with finance providers and external lenders

POST-DEAL



Track value delivery for investment appraisal, monitoring and reporting

- Protect value and ensure no late surprises through streamlined model processes to satisfy financial reporting requirements or internal budgeting/forecasting
- Perform strategic options analysis and make capital allocation decisions through comprehensive analyses.



Our tailored approach

Our Investment Analytics Solution will pull together all the key deal issues from our collective analyses and deal experience, translating them into a deal value and price for our clients.

We draw on our extensive experience to provide the desired level of assurance that the model is robust to satisfy investment decision making, reporting, performance management and investment appraisal purposes.

In particular, our solution will include the following:



Commercial and industry deal expertise, in addition to technical modelling



Advice to shape the end product models into appropriate deliverables



Tailored complexity to meet our client budget and requirements



Tailored for a stand-alone project as well as a portfolio of projects



Robust, transparent and well-structured Excel-based visualisation



Model Specification Document for clarity to the solution structure

Illustration of our deliverable

Our analytics solution is visualised in a way that it provides “One-Integrated Insight” from mountains of cross-functional data and allows to perform comprehensive scenario and sensitivity analysis.

In particular, with the Visualised Valuation Dashboard from Exhibit 1, the clients can:

- Understand and articulate key value drivers, risks and return for effective investment and divestment decisions
- Test the value impact from flexible and adjustable scenarios and sensitivities real-time. This includes both from historical performance while monitoring post-deal investment projects and future performance with forward-looking insights.

The Visualised Operational Dashboard from Exhibit 2 allows the clients to:

- Track value delivery and monitor key financial and operational KPIs
- Test the impact on key financial and operational KPIs through the use of flexible and adjustable scenarios and sensitivities real-time
- Understand and articulate how key financial and operational KPIs are translated into value.
- Streamline processes to satisfy reporting requirements

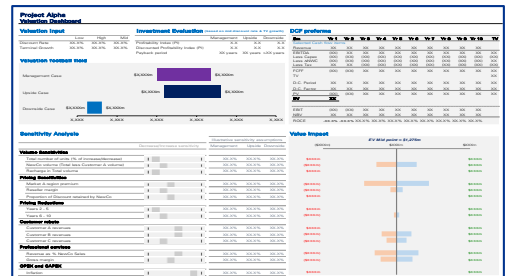


Exhibit 1: Visualised Valuation Dashboard

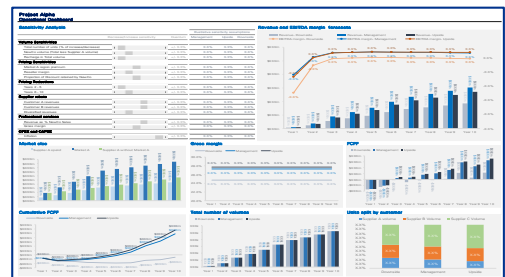


Exhibit 2: Visualised Operational Dashboard

Connect with us



Caroline Bott
Head of UK Valuations
Partner, KPMG in the UK

T: +44 (0)20 7311 8371
E: caroline.bott@kpmg.co.uk



Lyuda Sokolova
Deal Advisory
Director, KPMG in the UK

T: +44 (0)20 7694 4826
E: lyudmila.sokolova@KPMG.co.uk

kpmg.com/uk



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