

Building for the future

Over the next decade and a half the number of UK citizens over the age of 65 is projected to increase by nearly 50%, creating a significant shortfall in retirement housing provision.

A leading UK retirement housebuilder, held ambitious plans to double in size, building and selling more than 3,000 properties a year. But their existing structure and culture was preventing them from scaling up efficiently, especially in a relatively short timescale.

We helped our client implement a standardised, more inclusive development process and reviewed the organisational structures. Helping them improve efficiency and effectiveness – and increase the total return on capital.

The end-to-end development time has been cut from an average of 25 months to just 18 months. The number of completions has increased by 19% year-on-year, and the company are on track to meet their annual sales target.

More importantly, we've helped them to lay the foundations for continued growth.

We know how to get things done.