KPMG services for Real Estate and Construction
Today, as the financial crisis evolves and the economic environment remains unstable, it is vital for businesses to have mechanisms in place that enable them to timely identify emerging trends, analyse current processes, and respond to changes in their organisation and the economy.

KPMG offers services that will help you select the necessary tools to analyse and control your operations and to set up all your systems in such a way as to promptly identify any risks and to prevent potential issues arising.

Our real estate and construction team has a long-established presence on the Russian market, and we have repeatedly demonstrated how our knowledge and capabilities can be of considerable benefit to our clients.

We aim to be your trusted business partner, respond to your requests in a timely manner, provide thoroughly worked-out solutions, and add value.

Svetlana Fonareva
Head of Real Estate and Construction
Partner, KPMG in Russia and the CIS
**services to Real Estate and Construction companies**

### 3. Day-to-day operations and achieving results
- Financial statement audits
- Advising on preparing financial statements
- Analysing asset performance efficiency; optimisation of investment portfolio
- Assisting in entering securities markets (IPOs)
- Performing background checks on potential business partners
- Performance analysis of the procurement, construction and management processes
- Assessing / setting up an internal control system
- Analysing internal audit efficiency
- Technical and technological audits
- Price audits
- Automation of budgeting and accounting
- Information protection and cyber security
- Preparing transfer pricing documentation
- Advising on compliance with tax legislation

### 4. Restructuring, refinancing, and divesting
- Advising on finance and tax issues, legal reorganisation, and restructuring
- Advising on cost reduction and management
- Assisting in raising finance and debt restructuring
- Risk management advisory services
- Advising on the allocation of existing property assets
- Asset or business sell-side due diligence
- Market or liquidation valuations
- Assisting in finding buyers
- Tax and legal support

### 5. Sale of the company and market exit
- Advising on finance and tax issues, legal reorganisation, and restructuring
- Advising on cost reduction and management
- Assisting in raising finance and debt restructuring
- Risk management advisory services
- Advising on the allocation of existing property assets
- Asset or business sell-side due diligence
- Market or liquidation valuations
- Assisting in finding buyers
- Tax and legal support

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**approach to the project investment cycle**

**Construction**
- Developing a construction project concept and main control procedures
- Analysing the technical specifications of the design
- Comprehensive management of the construction project (Project Office)
- Analysing the design solutions
- Holding tenders to choose main project participants, including the general contractor
- Analysing project documentation/budgets/schedules
- Regular monitoring of the construction project (financial and technical supervision)
- Quality/cost/construction time management
- Technological and price audit of the project
- When entering the project at the construction phase – technical/engineering/financial/legal due diligence

**Commissioning**
- Analysing the performance efficiency of the facilities
- Advising on organising the work of the management company
- Optimising income / expenses arising from the operation of facilities
- Advising on tax and legal issues

**Exit**
- Analysis of strategic exit options
- Facility valuations / preparing expert appraisals
- Assistance in finding investors and preparing information materials, including information memoranda
- Financial, tax, and legal support
The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

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