Enterprise Performance Management

Business Challenges

Today's finance function is increasingly being challenged by the business and c-level management to provide insightful, strategic and forward-looking advice based on data and analysis as well as running an efficient day-to-day finance operation.

A shift of resources and focus from transaction processing and number-crunching to analysis and strategic decision support is needed.

Key to creating this shift is continuous focus on acquiring the right talent (People), optimising operations (Processes) and having the best system support (Technology).

Enterprise Performance Management

EPM addresses finance operations performance including collecting data, performing analysis and reporting in a collaborative fashion for executives, managers and staff through all levels of an organisation.

Are your financial processes fully optimised and unified to allow you time and resources to support an increasingly demanding business with insight, advice and leadership? Enterprise Performance Management (EPM) unifies finance processes through IT enablement and seeks to reduce risk, increase efficiency, decrease cost of operation and free resources for more value-adding activities.

Nested within and supporting the strategy loop, EPM facilitates transforming strategy into financial plans, monitoring these plans and acting on the insights, creating a continuous strategic feedback to revise and refocus strategy and goals.

Aligning and linking strategic planning with operational budgeting and forecasting, making finance-related tasks a collaborative process in a structured workflow, adding validity to financial and non-financial plans and follow-up, providing insight into the business through:

- consolidated reporting
- scenario planning and modelling
- profitability analysis
- KPI monitoring and
- consolidation of business units and legal entities

All are based on a single source of truth through a consolidated data model and supported by an integrated, dedicated system. This is the promise of a properly IT-supported EPM approach.
Applying an EPM approach from KPMG will help you solve finance operation challenges:

- reduce time you spend on number crunching and checking - based on a single source of truth
- link Financial & Operational Planning by connecting financial plans to Sales targets and production planning
- give a clear picture of what drives performance and measure what matters – i.e. create visibility into Product & Customer Profitability
- establish a less time-consuming and intricate consolidation model when consolidating data from multiple currencies, legal entities and ERP systems – minimise errors and create audit trail
- reduce the number of spreadsheets - remove manual collecting, processing and reporting - freeing time and accelerating processes
- create a closing / budgeting process that is shortened and less complex and creates more reliable forecasts

**Solution Areas**

Choosing an EPM software solution as the foundation for optimising finance function performance will enable you to leverage the entire spectrum of your office of finance tasks in a unified approach creating a visible and transparent financial model.

The objectives of your EPM journey could be:

- strengthen your planning process by seamlessly integrating your planning, budgeting and forecasting processes
- shorten your closing process, delivering faster and cheaper management & external reporting
- prepare cash forecast to prepare for talks with investors and financial institutions
- make your monthly reporting and follow-up agile and collaborative using an efficient process management tool
- do regulatory consolidation in multi-entity, multi-currency and multi-GAAP environments, addressing legislative interest in transfer pricing
- heighten transparency and accuracy of your financial plans by implementing a collaborative rolling forecast planning

**Our services**

KPMG offers expert advice and implementation assistance for your EPM journey from readiness assessment workshop to implemented EPM solution and framework.

**Typical EPM implementation steps:**

We deliver our services as a consulting engagement by setting a team of subject matter experts - preferably supported by the Tagetik Performance Management solution suite.

We provide you with the tools and ability to transform your finance department from being “bean-counters” to being a valued and value-adding strategic sparring partner for the business, delivering quality advice, lowering business risk, faster, more efficiently and more cost-effective.

We look forward to working with you on your next Enterprise Performance Management endeavour.

**Why KPMG and Tagetik are a strong match**

- **KPMG**
  - Strong competence in Finance processes
  - Strong capabilities in BI & CEPM system implementation
  - Deep knowledge of Regulatory requirements for the office of Finance
  - Strong project Management skills in complex systems IT projects
  - Tagetik Strategic Partnership
- **Tagetik**
  - Application designed with functional users language
  - Easy to manage by functional users with few IT skills
  - Agile implementation approach enabled by process integration
  - Process traceability and Auditability
  - Double-entry accounting engine
  - CFO processes integration

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