



*cutting through complexity*

TAX

# KPMG Tax Business School®

Developing the modern tax professional

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**Experience a culture of continuous learning  
at KPMG Tax that helps develop and empower  
the modern tax professional.**



**View our career opportunities at [kpmg.jobs](http://kpmg.jobs)**

KPMG's global network of firms includes 23,000 tax professionals operating in 152 countries. The national and international tax expertise of KPMG's Tax Advisors can enable clients to think beyond the present, see beyond borders and achieve long-lasting success.





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**KPMG Tax Business School®**  
brings together people  
who inspire and motivate  
each other to learn as  
they raise the standard  
for what it means to  
be a modern tax  
professional.

As organizations continue to face increased globalization and competition, they rely on their tax advisors to help navigate the complexities and challenges of our ever-changing tax environment.

In KPMG's Global Tax practice, we know the important role our modern tax professionals play in building sustainable advantage for our clients, and KPMG Tax Business School® is a critical component in developing professionals who are ready for this challenge: forward-thinking individuals with global scope, experts that add value as trusted specialists.

KPMG Tax Business School® creates a learning environment that brings together the best people from across KPMG's network of member firms, encouraging opportunities to share ideas and global experiences empowering them to deliver real value for clients.

KPMG Tax Business School® helps to build exciting and rewarding careers while distinguishing KPMG's Tax professionals as leaders as well known for the technical expertise we offer as for the quality of service we deliver.



**Greg Wiebe**  
Global Head of Tax

KPMG Tax Business School® goes beyond standard technical training. It provides a comprehensive learning and development experience that not only shapes future client success, but your own career ambitions as well.

KPMG's high-performance culture of continuous learning offers multiple opportunities to interact with like-minded tax professionals who make a difference: with colleagues, clients and the tax communities in which we operate. Energized by some of the brightest minds in the tax profession, KPMG Tax Business School® can enable and empower you to strive for excellence.

Set your sights on a high-performance career – and see all that KPMG Tax Business School® has to offer.



**Nisha Modha**  
Head of Global Tax Learning & Development



## The KPMG difference

In this dynamic and rapidly evolving global business landscape, KPMG Tax professionals work with clients to solve complex tax challenges. Companies and government organizations of all sizes and types look to KPMG Tax for experienced advice and practical solutions.

The substantial opportunities KPMG's Global Tax practice offers modern tax professionals, including KPMG Tax Business School®, underscore our commitment to learning and development, and equip the 23,000 Tax professionals at member firms around the world to make a real difference in their careers and to clients. It is what makes the KPMG organization a destination of choice for modern tax professionals like you.



"I can spot issues outside of my territory much more easily because I learned to apply my tax knowledge in other countries."

Tom, KPMG in the U.K.  
Attended the Global International Corporate Tax Advanced course, Portugal



## Results-driven learning

The power of ideas, progressive thinking and a culture of continuous learning inform the KPMG approach. KPMG Tax Business School® is an immersive and collaborative experience that expands the possibilities of what you can accomplish for clients in your career. A forward-thinking curriculum clarifies the principles and issues of the new world of tax well beyond the realm of the theoretical and the technical.

You can benefit from a broad spectrum of specialized tax knowledge as well as access to current tax thought leadership. The KPMG Tax Business School® approach provides opportunities to explore a wide range of tax issues from a global perspective, so you gain a better understanding of how tax fits into the larger business context. And you can apply that knowledge to add value to clients. After all, the true measure of effective learning is how well you generate solutions in the work you do each and every day and how empowered you are to solve complex tax challenges.

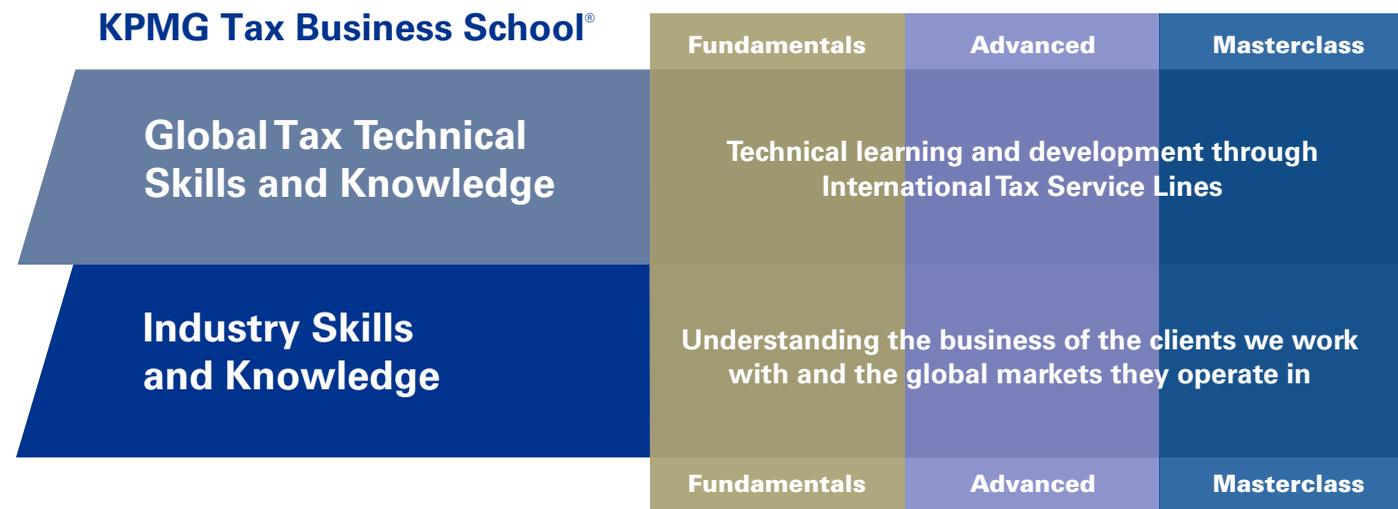
“KPMG Tax Business School® offers a broad curriculum of national and international technical tax courses, enabling our people to develop a global mindset and bring value to clients.”

Rosheen Garnon, National Managing Partner, Tax, KPMG in Australia



# Opportunity at every level

The global curriculum of KPMG Tax Business School®, combined with wider cross-functional learning and development programs, are designed to meet the needs of your professional development throughout your career. Learning opportunities focus on continually expanding your knowledge to the next level and beyond.



Developing exemplary tax technical skills and really understanding the global market clients operate in is the cornerstone of what KPMG Tax Business School® offers you. Combine this with the leadership and business skills programs available through KPMG Business School®, and you can establish a core skill-set to build upon throughout your career.

## Fundamentals

KPMG Tax Business School® offers the Fundamentals series of global tax courses focused on technical issues at an introductory level specific to your area of specialization. And, beyond enhancing your technical knowledge, you can also cultivate core business skills in research and analysis, team building, and effective communications essential to building a long-lasting career.

## Advanced

The International Tax Service Line Advanced courses are available to you at the management stage of your career and help you build on your technical knowledge. You will have the opportunity to broaden your understanding of global tax issues by examining policies, regulations, issues and topics affecting tax. As well, you can further cultivate business skills vital to dealing with challenges on an international scale.

## Masterclass

For the leaders of KPMG member firms, KPMG Tax Business School® still plays an integral role in your career through Masterclass courses. These courses focus on business strategy while continuing to embed international cross-border knowledge and business acumen expected from accomplished leaders at this stage of their professional development.

# Learning tailored to KPMG's International Tax Services Lines

To ensure KPMG Tax professionals have the knowledge to help satisfy the specialized needs of clients across the tax spectrum, the global tax curriculum of KPMG Tax Business School® is developed in collaboration with thought leaders who advise clients from each of KPMG's International Tax Service Lines. This creates a learning experience that is practical and readily transferable to your client engagements.

## **Global Transfer Pricing Services:**

Helping clients adapt to shifting international business environments, by formulating transfer pricing strategies to help satisfy taxation rules and minimize tax obligations.

**Global Indirect Tax Services:** Working with clients to monitor and interpret evolving indirect tax rules, provide technical support and advice to help clients manage compliance needs and optimize business processes.

**Global Compliance Management Services:** Helping clients manage the complex, resource-intensive compliance needs of multinational organizations, plus advice to improve control and efficiency.

**Global International Corporate Tax:** Assisting clients in adopting globally-minded strategies, geared to their international activities, to achieve their worldwide and domestic tax and business needs.

**Global International Executive Services:** Serving clients with mobile, global workforces, by providing advice and support regarding employer and employee tax issues.

**Mergers & Acquisitions Tax:** Supporting corporate and private equity clients in planning, due diligence and post-deal activities for major transactions in which success can hinge on managing underlying tax issues.



*"I've met so many great people that are now part of my worldwide network of support and completely willing to help me expand my knowledge."*

Erica, KPMG in Germany  
Attended the Global Transfer Pricing Services Fundamentals course, Budapest

# Worldwide access to learning

Wherever you work within the global network of KPMG member firms, top quality tax training is within your reach, in more than 50 cities around the world.

KPMG Tax Business School® brings together all national and global tax technical training under one umbrella, offering KPMG Tax professionals quality, consistent learning opportunities. Whether in the classroom or through web-based learning, we can globalize your knowledge, while you share perspectives with a network of peers from around the world.

## Empowering a different way of thinking

KPMG Tax Business School® takes a unified approach to help optimize learning. Together with technical training, skill-building, simulations and case studies, you can benefit from coaching and mentoring to deepen your knowledge and understanding of the concepts and issues that shape tax and business in today's rapidly-changing global environment.

Our classroom-based courses give you the chance to share knowledge and build relationships with peers from around the world, while e-learning and virtual classroom courses let you tap into KPMG's global network without leaving the office. This allows you to collaborate with colleagues from other cultures and across borders. Both in class and online, we promote results-oriented and real-time learning, by exploring complex tax issues with the guidance of some of the most experienced and forward-thinking tax leaders in the world.

"The content was very contemporary and taught by great faculty. There was a good balance between technical issues, commercial development and networking events."

Sophia, KPMG in Singapore  
Attended the Mergers & Acquisitions Masterclass, Malaysia



“KPMG Tax Business School® provides a great platform for strengthening global consistency, encouraging our people to think and act more globally, and helping them build great careers with KPMG.”

Greg Wiebe, Global Head of Tax

## Experience the award-winning global curriculum

KPMG Tax Business School® creates an interactive learning experience through both its classroom and technology-based channels. The quality of our offerings has been internationally recognized by the Brandon Hall Group for excellence in learning.

## World-renowned faculty

KPMG's commitment to providing clients with forward-thinking views on tax policy and technical issues is demonstrated through KPMG's Global Tax Summits and Technical Forum programs. These client events provide a focal point for experts to present valuable content and collaborate on tax ideas, strategies, solutions and trends with some of the world's leading tax directors, tax authorities and academics. These international events serve as a launch pad for much of the KPMG organization's original research and thought leadership. Presenters and thought leaders comprise the faculty of the KPMG Tax Business School®, providing KPMG people access to the most current thinking and technical information.

"Recognition from the Brandon Hall Group represents an exciting win and demonstrates how we are providing our people with innovative award-winning development that builds expertise, and adds value."

Nisha Modha  
Head of Global Tax Learning & Development

## Meet some of KPMG's brightest minds



**Anneli Collins**  
Global Head of M&A Tax  
Bachelor of Law, (Hons)  
University of Glasgow

With a tax career spanning over many years, Anneli has held a number of senior positions with KPMG Tax, including UK Head of Tax Policy, before assuming leadership of the global M&A Tax practice. She is currently also the Lead Tax Partner for a number of high profile international member firm clients, and private equity firms. Anneli has built extensive expertise in M&A tax, international corporate tax and private equity across the consumer markets, communications and media, and power and utilities sectors. She has had numerous articles published in Tax Journal and other external publications and is lead faculty for the M&A Tax Private Equity Partner program.



**Clark Chandler**  
Principal, KPMG in the U.S.  
BA, Economics  
Dickinson College  
MA, Economics  
University of Michigan  
PhD, Economics  
University of Michigan

With approximately 30 years of experience in the field, Clark is a leading specialist in transfer pricing. Throughout his career, Clark has assisted taxpayers at all levels of transfer pricing controversy, planning and compliance. Clark has provided economic analysis and testimony for both tax authorities and taxpayers in numerous significant transfer pricing controversies at examination, appeals, in Tax Court and in support of advance pricing agreements. A trusted advisor in his specialty, he has worked with clients in the U.S. and other countries to address difficult transfer pricing issues ranging from intangible property migration to dealing with persistent economic losses.



**René Philips**  
Global Head of IES  
Masters in Taxation from the Ecole Supérieure des Sciences Fiscales in Brussels, Belgium  
Masters in Commercial and Financial Sciences from Vlekhoe Business School in Brussels, Belgium

Over 25 years, René has developed extensive expertise in expatriate tax planning and possesses a wealth of experience in the Tax practice in KPMG in Belgium. He has played an integral role in the Belgium firm's International Executive Services (IES) practice since its inception, making it a market leader. He has also focused on increasing IEA market share in the Europe, Middle East and Africa region. As Global Partner in charge of IES, René is responsible for setting the strategic direction of the IES practice, oversight of service quality to member firm clients and serving as relationship partner on the largest and most prestigious accounts.



**Greg Wiebe**  
Global Head of Tax, KPMG

With almost 30 years of progressive leadership experience across the KPMG organization, and many contributions in influencing the regulatory debate around future tax trends, Greg recognizes the importance a global mindset has to bringing the best

we have to clients worldwide. A huge proponent of KPMG's award-winning Tax Business School, Greg believes in the organization's modern tax professionals thinking and working globally if they are to impact on client success, and make a significant difference in tax communities around the globe.



**Franz Prinz zu Hohenlohe**

Partner, International Corporate Tax, KPMG in Germany  
Diploma in Business Administration,  
University of Mannheim

With approximately 20 years experience, including 10 years with KPMG's network of firms, Franz is specialized in international taxation, cross-border M&A and structured finance. Having worked in both Germany and the United States, Franz joined the KPMG Center of Excellence in New York and assumed numerous tax leadership roles in Germany before becoming Head of International Corporate Tax in Germany. Today, his clients include large German and US-based multinationals, and he has published thought leadership commentary in numerous tax publications.



**John Bain**

Partner, KPMG in Canada  
Bachelor of Economics (Hons),  
Carleton University, Ottawa

John is recognized for having built considerable expertise in Canadian and European indirect tax and the financial services sector, including Islamic finance. His areas of specialty also include international transactions, including cross border goods and services, and tax policy. In addition to positions he has held at KPMG over the past eight years, including three years serving on the Banking VAT Team at KPMG in the United Kingdom, John previously held senior positions with the European Commission in Brussels and the Canadian Department of Finance.





## Take the next step in your career

KPMG's Global Tax practice is committed to developing top talent by providing leading careers and learning opportunities. KPMG Tax Business School® is one such opportunity for tax professionals to distinguish themselves. The global curriculum engages tax professionals to think beyond the present, and challenges them to bring sustainable advantages to clients. Across all KPMG member firms, continuous learning is a pillar of the KPMG culture – a culture that can help you take your career to the next level.

Discover the global reach of a modern tax professional at KPMG by visiting:  
**[www.KPMGtaxbusinessschool.com](http://www.KPMGtaxbusinessschool.com)**

View career opportunities at:  
**[www.kpmg.jobs](http://www.kpmg.jobs)**





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