

Auckland staff

**Gary Ivory**, Partner (Head of M&A)

Gary has over 25 years experience in the field of corporate finance and has initiated and participated in assignments including company mergers and acquisitions, major project and structured financings, public listings, private debt and equity raising, and management buy-outs. Gary has an extensive knowledge of many companies in New Zealand and maintains an extensive network of business contacts. Recent deals include advising Enatel on its sale to IDEAL Industries, Plan B on a growth capital partnership with The Growth Fund, BP Oil New Zealand Limited on the merger of McFall Fuel Limited and Rural Fuel Limited, the management team of Aciem Limited on their buy-out of the NZ loyalty solutions business from Aimia Inc. and lead sell side roles for Mitsui E&P Australia, Olam International, Torpedo7, Macpac, MAS, Nature's Country Gold, Dasko and SimplHealth.

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**Nick McKay**, Partner

Nick joined KPMG in early 2013 having spent five years working in Sydney in investment banking with Merrill Lynch and Barclays. Nick has ten years of experience in corporate finance and investment banking. Key completed mandates Nick has executed at KPMG include advising Glidepath on its sale to B2A Technology SAS, Heritage Lifecare on its acquisition of Golden Healthcare, Waterman Capital on its investment in TRG Imaging, Optic Security Group on the merger of six NZ and Australian digital / physical security businesses, Hell Pizza on its 50% sale to Castlerock Partners, Plan B on a growth capital partnership with The Growth Fund, Macpac on its sale to Champ Ventures and subsequent sale to Super Retail Group, Provincial Education Group on its sale to Waterman Capital, BP Oil New Zealand on the merger of McFall Fuel and Rural Fuel, BCS Group's sale to Daifuku, Chevron's sale of Caltex New Zealand to Z Energy, JPNZ's sale to Sumitomo Corporation, NTEC's sale to Aspire2 (Archer Capital), Dorchester Pacific on its acquisition of Turners Auctions and Acurity Health on its sale to Connor Healthcare.

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**Emma Evans**, Associate Director

Emma re-joined KPMG's Auckland M&A team in January 2019 after spending three years in London working at a boutique investment bank. During her time in London Emma had particular focus on consumer and media transactions and gained experience across sell-side, buy-side, debt advisory and capital raisings. While at KPMG previously (up to 2016) selected transaction experience included Macpac's sale to Champ Ventures, Chevron's sale of Caltex New Zealand to Z Energy and NTEC's sale to Aspire2 (Archer Capital).

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**Swathi Parikh**, Associate Director

Swathi joined KPMG New Zealand in 2018 having spent nine years working in investment banking with Standard Chartered Bank. While at Standard Chartered, Swathi led a number of transactions across a variety of sectors including financial services, healthcare and infrastructure. At KPMG, Swathi advised Glidepath on its sale to B2A Technology SAS and Counties Power on the acquisition of ECL Group's Fuel Systems and Technology Solutions divisions.

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**Jeremy Carter**, Manager

Jeremy joined KPMG Auckland's M&A team in March 2018 following three years as a Strategy Analyst at Fletcher Building. He has advised on a number of sell-side, buy-side and debt advisory mandates across a variety of sectors, including CNZ Group's sale to McLaren LLC, Counties Power's acquisition of ECL Fuel Systems and ECL Technology, Waterman Capital's investment in TRG Imaging and BurgerFuel on a strategic options review.

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**Joe Sharp**, Senior Analyst

Joe joined KPMG Auckland's M&A team in November 2019 having spent five years working for a boutique investment bank based in London. He has gained experience advising on transactions across sell-side, buy-side, debt advisory and fundraisings for clients in a variety of sectors including media, manufacturing, financial services and consumer.

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**Guru Sundaram**, Senior Analyst

Guru joined KPMG Auckland in August 2018 having worked in investment banking in India and Australia. His experience at KPMG has included advising Waterman Capital on its investment in TRG Imaging and Glidepath on its sale to B2A Technology. He has experience across M&A and capital market transactions having previously worked with IIFL Capital and Morgan Stanley.

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**Julia Rolleston**, Analyst

Julia joined KPMG Auckland's M&A team following one and a half years with KPMG's Enterprise Date Delivery Excellence team, where she worked with a number family businesses, trusts and sole traders. She has a Masters in Applied Finance and Economics.

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Wellington staff

**Troy Newton**, Principal (Wellington)

In a 28 year career with KPMG, Troy has worked on projects spanning industry and regulatory reform, business valuation, commercial due diligence, project financing, privatisation and M&A throughout New Zealand, Australia and Asia. Recent experience includes advising Foodstuffs Wellington as it assessed a merger with Foodstuffs Auckland and AMP Capital in relation to its investment in Powerco.

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**Michael Barnes**, Director

Michael has more than 13 years' of professional experience advising clients spanning a wide range of sectors. He has specialist knowledge in the energy, infrastructure, financial services, transport, agribusiness and consumer goods sectors. Recent experience includes advising Havana Coffee Works on its sale to Lion NZ.

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