

“KPMG earned every cent of their fee and the Mondiale team very much appreciated the opportunity to work with them over the past year. The professionalism and dedication that was displayed throughout every interaction of the process was exceptional and is a credit to KPMG. We could not have done what we have done without KPMG’s guidance and input”

Ray Meade, CEO, Mondiale (2020)

“From the outset KPMG were focused and determined to achieve a successful outcome for the shareholders and ensured the business was well prepared going into the sales process. We appreciated the dedication shown in some long days and nights to ensure timely delivery of information of the highest quality. It was a pleasure to have been involved with such a unique team who delivered an exceptional result particularly in the unprecedented times of Covid-19.”

Marg and Peter Cross - Shareholders, Dairyworks (2019)

“I wanted to take a minute to thank you and your team for your huge efforts to assist us with obtaining the winning bid to purchase Stevenson Waikato Limited, the Huntly quarry. The KPMG team put in a big effort and went above and beyond to help secure the outcome. Without you I believe that we would not have been successful. Your firm’s knowledge and guidance was also paramount.”

Mark Pelan – CFO, Gleeson & Cox (2018)

“KPMG achieved a fantastic result by running a fast and efficient process, visiting a vast buyer pool (in person) across a very short time period, working under pressure demonstrating extreme commitment to the deal (working day and night) given tight timeframes, and utilising smart and creative sale process tactics – all the while, proving to be great people to work with.”

Chris Giufre – Managing Director, Wraith Capital (2018)

“Simpl’s Board and Shareholders are very pleased with their selection of KPMG as principal advisors on the sale of the business. We achieved a positive outcome with a minimum level of stress.”

Bennett Medary – Founder and Shareholder, SimplHealth (2016)

“We were continually impressed with the knowledge and dedication of the KPMG deal team. We couldn’t have asked for better service and advice; nothing was too much trouble, with the team often working late into the night to secure the best deal for Macpac. An exceptional team which produced an exceptional result.”

Alex Brandon – CEO and Shareholder, Macpac (2016)

“CallPlus has worked with KPMG Deal Advisory since 2011 and received invaluable debt financing, acquisition and sale advice during this period. The team has an immense depth of experience and calmness ‘at the coalface’ in all aspects of transaction management, structuring and negotiation.

No matter how fast a response was needed, how complex the situation or how much pressure was ‘in play,’ KPMG went above the call of duty to deliver what CallPlus needed, when it was needed - even if an all night vigil was required!”

Mark Callandar – CEO, CallPlus (2015)

“Ours was a complex transaction involving multiple parties, which was concluded during a 12 month period. Without KPMG being at our side every step of the way, we wouldn’t have achieved the outcome we did - namely a successful trade sale.”

Ansari Ma & Isaac Phua – Directors NTEC (2015)