



KPMG Enterprise

**Helping you navigate your
growth journey**



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home.kpmg/in

Your journey

Going public

Taking your company public can bring higher visibility and related benefits. However, you get exposed to new risks, such as complex listing requirements and new stakeholders to manage.

KPMG Enterprise works with you

- IPO readiness
 - Listing destination
 - Pre IPO diligence
 - Financial reporting
 - IT Systems readiness
- Assurance services
 - Group structure
 - Corporate governance
 - Investor relations
 - Project management

Your journey

Succession planning

Timely and diligent succession planning is key to a smooth transition of business to the next generation.

KPMG Enterprise works with you

- Family continuity and inheritance planning
- Designing a holding structure
- Wealth structuring

Your journey

Exit strategy

When necessary, exit strategies or divestments are often a one-time transaction with just one opportunity to get it right.

KPMG Enterprise works with you

- Identifying potential buyers
- Deal structuring and valuations
- Exit - Tax structuring

Your journey

Risk management and internal control

Frauds, corporate crimes, cyber threats, commercial disputes and litigations result in negative impact on your reputation and stakeholders' confidence.

KPMG Enterprise works with you

- Internal controls review
- Risk compliance services
- Forensic services
- Third party risk management
- Cyber security
- Process Documentation/SoP

Your journey

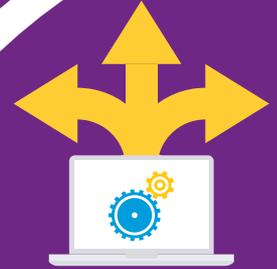
Maintaining and improving your business

Businesses are facing ongoing threats from new technologies, competition, or changing industry landscape.

You need to think about the future today so that you can build a sustainable business model.

KPMG Enterprise works with you

- Business process transformation
- Margin enhancement
- Digital transformation
- Business intelligence
- Managing customer experience
- Climate change and sustainability



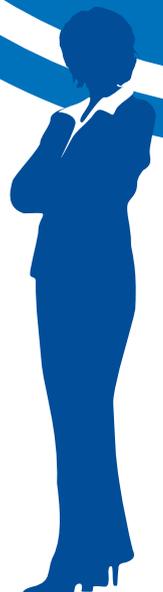
Transitioning your business

Plan for the future



Strengthening your business

Improving operations and reducing risk



Your success is our legacy.



Starting your business

Turning entrepreneurial ideas into business reality



Growing your business

Business expansion



Your journey

Planning your business

Developing a strong business plan is critical to the success of your business.

KPMG Enterprise works with you

- Market assessment, entry and growth strategy and business plan reviews
- Human resource planning
- Define an efficient business model and value chain

Your journey

Setting up your business

You want to start your business operations and need help to comply with the various legal and regulatory requirements.

KPMG Enterprise works with you

- Regulatory approvals
- Entity and capital structuring
- Implementing accounting policies and procedures

Your journey

Optimising non-core operations

You want to focus on your core business and need support towards managing your non-core operations in an efficient and effective way.

KPMG Enterprise works with you

- F&A processing services
- Technology support, network and utilities management
- Optimizing your procurement and supply chain network
- Customer and vendor relationship management

Your journey

Tax and regulatory compliances

You need to understand and comply with the latest tax and legal requirements.

KPMG Enterprise works with you

- Tax assessment and compliances including ETR planning
- Customised tax structures
- Wide range of tax and compliance services including:
 - Personal income tax
 - Corporate tax
 - International tax
 - Trade and customs
 - Tax and legal due diligence
 - M&A and corporate restructuring
 - Transfer pricing tax

Your journey

Mergers & acquisitions

Mergers and acquisitions can be a great way to grow or diversify but navigating the options can be challenging for you.

KPMG Enterprise works with you

- Buy-side assistance by identifying potential targets
- Sell-side assistance by identifying potential investors

Your journey

Expanding internationally

International expansion generates many growth opportunities but also comes with unique risks. You want to advice on operating globally and understand which markets are right for your business.

KPMG Enterprise works with you

- Identify potential partners or alliances to help expand global footprint
- Advise on the appropriate corporate and investment structure
- Global compliance support

KPMG in India contacts:

Raman Sobti
National Leader
KPMG Enterprise
T: +91 124 307 4713
E: rsobti@kpmg.com

Bikash Banerjee
Director
KPMG Enterprise
T: +91 124 334 5029
E: bikashbanerjee1@kpmg.com

Jayant Kumar
Partner
Corporate Finance
T: +91 124 334 5115
E: jkumaar@kpmg.com

Karan Marwah
Partner
Management Consulting
T: +91 124 336 9064
E: kmarwah@kpmg.com

Rahul Rekhi
Partner
Risk Consulting
T: +91 124 336 9008
E: rrekhi@kpmg.com

home.kpmg/in

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