



Managed Legal Solutions

Your Partner For What's Next

Client Challenge

Effectively managing an in-house legal department is increasingly challenging. There is constant pressure to respond to the organisation expectations, new legislation, increasing volumes of physical documents and electronic data coupled with the increasing use of technology and challenges that need to be managed as a result.

Drivers of change:

Cost – continuous focus to control legal costs

Greater Efficiency – many manual processes which could be digitised and streamlined to deliver improved quality, whilst minimising risk

Increased Demand – increase in legal services demand within reduced timeframes and resources

Technology – Time for legal to benefit from digital disruption and tools that are now available

Covid-19 Pandemic – greater need for legal teams to work remotely and have secure digital access to clients, files and tools no matter where they are working from

Client Benefits

Leading in-house legal departments deliver value by building the organisation's capacity to make better decisions. We work with our clients to identify a combination of the right sourcing model, streamlined and standardised processes and enabling technology solutions to maximise efficiencies.

This allows Legal teams to move up the value chain and to focus on acting as a strategic advisor to the organisation, delivering greater strategic and commercial value.

Tailored Solutions – designed and executed to specific client requirements

Business Impact – dramatically increase the responsiveness and value from the legal team by automating documents, processes and enabling greater levels of self-service across the business

Flexible and Cost Effective – reduce manual effort and labour costs and/or re-purpose staff time to higher-value generating activities

Reduced Risk – reduction of risk and improved compliance

Commercial Insights – improved visibility of the contract portfolio by centralising and tagging key data in a secure repository. Gain new insights to inform commercial decision making and planning

Our Proposition

We can provide the optimum mix of highly trained and experienced professionals from across four key disciplines:

1. **Law**
2. **Business**
3. **Technology**
4. **Project Management**

to bring best practices that have revolutionised other industries to in-house legal teams.

Typically, there are 8 key areas of opportunity:

- 1 **Legal Project Management** – we can provide and manage project resources as required, which is more efficient and less expensive for firms and their clients
- 2 **Cost Management** – review of internal and external legal costs to identify areas for savings and enhanced value
- 3 **Outsourced solutions** – opportunities to more effectively manage high volume / low complexity / low value activities, in the long term. Frees up high skilled talent to focus on higher value adding activities
- 4 **eDiscovery** services including initial review and quality assurance (in partnership with Forensics)
- 5 **Contract Review** – we can provide cost effective, once off bulk contract review and repapering capability using technology as required, thus avoiding in house operating and investment costs for such activities
- 6 **Lawyers on Demand** – we can support provision of "Lawyers on Demand" to meet spikes in activity or temporary cover at competitive rates
- 7 **Operating Model Transformation** – internal legal processes review and optimisation to support longer term efficient and effective legal service delivery
- 8 **Technology Enablement** – increasing effectiveness and efficiencies through use of relevant technology solutions



Next Steps

If you would like to find out more or discuss how we might be of service to you, please contact:



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