



# Business Traveler Consulting

Our lean and simple pay-per-use solution



**The key to success for multinational companies in an increasingly global market is the ability to flexibly move employees across country borders. Our tool solution can support you so that your employees are always in the right place at the right time and you can ensure compliance with the requirements related to business travel.**

## The challenge

Rising international employee mobility presents companies with major challenges regarding the complexity of regulations. Comprehensive monitoring is necessary to be able to comply with the country-specific regulations (e.g. the EU Posting of Workers Directive, immigration/visas, social security and taxes). Furthermore, it is necessary to maintain a centralised overview of the travel movements of employees, which is frequently complicated due to internal structures and booking processes.

## The risks

Risks in connection with foreign business trips arise for both employees and companies. Employees may be personally liable and can, for instance, be held responsible for failing to submit the required documents, have fines imposed on them or can be subjected to double taxation. For businesses, the risk is one of reputation should the compliance violation become public or their employees come into conflict with the authorities. Further, businesses can also have penalty payments imposed or their operations can be prohibited.

## The KPMG solution

With the KPMG LINK Business Traveler Tool, KPMG offers you a leading software solution for recording, monitoring and evaluating business travel risks. The solution covers the compliance matters regarding income taxation, social insurance, immigration and EU registration.

We can provide you with use of the tool as a pay-per use process – case-based and ad hoc.

## Pay-per-use solution

With our pay-per-use solution, you can analyse and evaluate the cases you'd particularly like to look at very easily without having to implement time-consuming and cost-intensive software. You can act flexibly as and when required and always have an overview of the costs for each use.

An illustration of our process is given below: we use this to compile and process the data in order to determine your business travel risks.

## Our solution



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## Service overview

### Business Traveler Pay-Per-Use

Number of analyses requested <sup>(a)</sup>	Price per trip analysis in EUR <sup>(b)</sup>
1–100	190
101–250	145
250+	95

### Onboarding Workshop

EUR 4.500

- Preparation and provision of processes
- Presentation of standard logic and thresholds
- Discussion of the data gathering template and process for exchange of data

### Downstream Services (optional)

If a risk is identified during our data analysis, downstream services can be initiated on a case-by-case basis, for instance A1 applications, EU registrations or income tax returns.

We would be happy to discuss the process with you and provide you with a quote for handling downstream services. Please do not hesitate to contact us to discuss further details.

### Business Traveler Risk Analysis Workshop (optional)

- Analysis of historical business trip data
- Identification of key destination countries
- Analysis of the Top 10 travel destinations and reasons for travel (activities)
- Identification and analysis of problematic (groups of) employees
- Analysis of your compliance risks and preparation of a heat map

#### Notes:

(a) Number of travel analyses per contractual year.

(b) Price includes the analysis of the compliance risk with regard to income tax, social security, immigration and EU registrations (EU Posting of Workers Directive).

### Contact

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