

German Federal Government COVID-19-Financial Aid



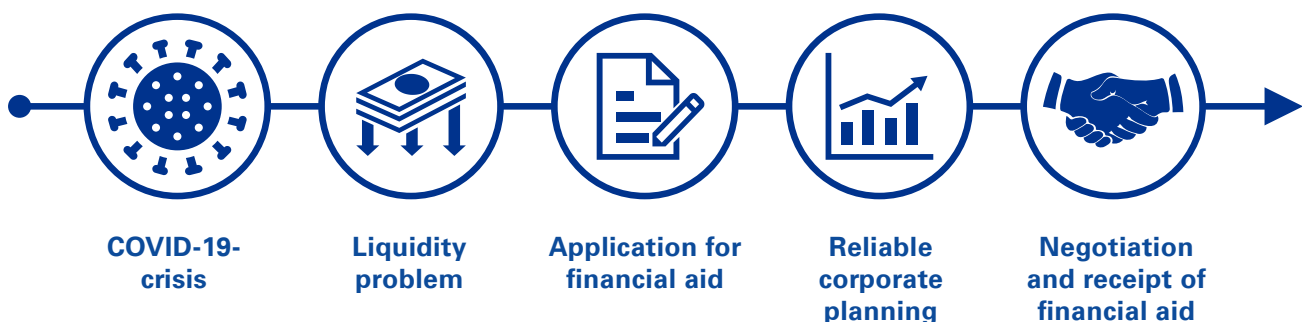
We support you throughout the KfW application process (especially programs 037/047)

Your challenges

- The COVID-19-crisis continues to **adversely impact sales**, while interrupting supply chains – with ongoing fixed costs and thus to risks **for ensuring solvency**.
- Decision makers have to quickly adapt to a changing business environment. They have to adequately **assess the COVID-19 impact**, and **identify viable solutions to ensure continuous operation/secure liquidity**.
- The Federal Government/KfW and the states have adapted a **comprehensive aid package** for companies
- The **financial aid application process** and the various **documentation requirements** are presenting companies with a **major challenge**
- **Transparency and the resilience** of company finances are of the utmost importance in the current situation.

Key questions

- What **requirements** do KfW and principal banks place on **granting government financial aid**?
- How to structure the **operational planning** (crisis duration, planning period)?
- How do my existing financing sources impact the KfW application (covenants/waiver)?
- How should current measures such as **Kurzarbeitergeld or tax reliefs** be taken into consideration when determining **liquidity requirements**?
- Are **shareholder contributions** a prerequisite to access government financial aid loans or guarantees?
- Is parallel financial aid applications in various **federal states** (operating sites) or **EU member states** (national entities) allowed?



We offer a complete solution for your application process, that integrates all the required services.



How we can support you

We accompany you throughout the **entire financial aid process** – from the application to the payment – taking into account your existing financing sources:

We will **examine** the various **financial aid application requirements**, for example:

- **Plausibility check/preparation of corporate and liquidity planning** as the basis for determining the capital requirement and the right to apply for financial aid
- Reviewing and **negotiating adjustments to existing financing contracts** (covenants/waiver, securing the capacity to meet principal payments in the event of extended financing, liability distribution of existing lenders)
- **Assessment of possible pre-crisis scenarios** as of 31.12.2019 ("undertakings in difficulties") and other EU financial aid criteria
- Advice and coordinate on the **financial aid application process** and help with the **necessary documentation**, taking existing aid funding into account.
- Support throughout negotiations with the KfW, principal banks, and existing financing partners
- Developing **communication concepts** and **stakeholder management**

Business and commercial services are provided by KPMG, legal services by KPMG Law

Why KPMG?

- **Integrated team, of experts from various service lines**, who will **seamlessly quickly support** you with your individual challenges in the current situation
- Proven specialists with **years of special situations experience**, that will deliver optimal solutions with transparent and resilient results
- Fast **liquidity assurance** due to **quick reaction times** and **active** financial aid application **support**
- **Deep understanding** of **government funding programs** enhanced via long term **relationship with the relevant contact persons**
- Professional crisis **stakeholder management**, encompassing banks/financiers and public institutions

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