

Restructuring

Our services at a glance

KPMG Restructuring is a leading advisor of companies and their stakeholders (such as lenders, shareholders, suppliers, etc.) in special situations. We have extensive experience acting as lead advisor for distressed buy-side or sell-side M&A transactions, as well as during pre-pack insolvency transactions. We offer our clients holistic and interdisciplinary advice that is tailored to their situations.

Our expertise

Strategy review

- Reviewing key industry trends and market development
- Assessing business portfolio (products, clients, markets, etc.)
- Developing key scenarios and future trajectory

Operational restructuring & performance improvement

- Developing, implementing and reviewing operational restructuring and re-organization plans
- Establishing revenue growth opportunities (clients, products optimization, pricing, etc.)
- Assessing and implementing cost reduction measures (SG&A, overhead, etc.)
- Delivering net working capital reduction

Stakeholder advisory services

- Conducting stakeholder-specific business analyses
- Preparing expert opinions

Financial restructuring

- Analyzing the strategic options in special situations
- Preparing and reviewing short-term rolling liquidity planning tools (13 weeks) as well as defining and implementing measures to increase liquidity
- Developing and reviewing integrated turnaround / business plans, including the analysis of funding requirements, capital structure, debt capacity and key financial ratios
- Acting as lead advisor in the context of financial restructurings («out-of-court» and «in-court»)
- Debt advisory, including assistance in negotiations with lenders and the evaluation, structuring and implementation of alternative financing solutions
- Advising on buy-side and sell-side M&A transactions in special situations and pre-pack insolvency transactions

Lender advisory services

- Supporting the development and implementation of recovery strategies
- Preparing independent business reviews (IBRs) and IDW S6 expert restructuring opinions
- Monitoring the restructuring progress and covenants as well as periodic reporting

Insolvency advisory / wind-down

- Working out a controlled liquidation (wind-down)
- Supporting insolvency administrators and bankruptcy offices

Our credentials

Family-owned company in the hospitality industry

Financial Advisor

KPMG Deal Advisory

acted as sole financial advisor in the financial restructuring of the company, assisting management in negotiations with the company's key stakeholders. KPMG also assisted the company in the development of financial models for liquidity and business planning.

Ongoing mandate

Company in the aviation industry

Financial and Legal Advisor

KPMG Deal Advisory

acted as sole financial and legal advisor to the company in connection with the preparation and execution of the equity increase and refinancing of its financial liabilities. KPMG assessed and evaluated various financing options and assisted the company in the development of a financial model.

Ongoing transaction



Financial Advisor

KPMG Deal Advisory

acted as sole financial advisor to Let's Go Fitness Group and assisted the company on reporting to its lenders in relation to the refinancing of its credit facilities. KPMG also assisted the company in the development of financial models for liquidity and business planning.

2020 – 2021



VÖGELE SHOES

Financial Advisor

KPMG Deal Advisory

performed a strategic options review for the company's operations in Switzerland, including the development of a business plan model. Moreover, KPMG Deal Advisory Switzerland and Poland jointly acted as exclusive M&A lead advisor to CCC Group on the sale of Karl Vögele AG to cm.shoes GmbH.

2020 – 2021

TALLY WEIJL

Financial Advisor

KPMG Deal Advisory

acted as financial advisor to Tally Weijl in the context of the COVID-19 bridging facility of ca. CHF 25m (COVID-19 Credit Plus).

2020 – 2021



Debt Advisor

KPMG Deal Advisory

acted as debt advisor to Swiss Steel Group on the recapitalization and refinancing of its financial liabilities.

2019 – 2020

Contacts

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