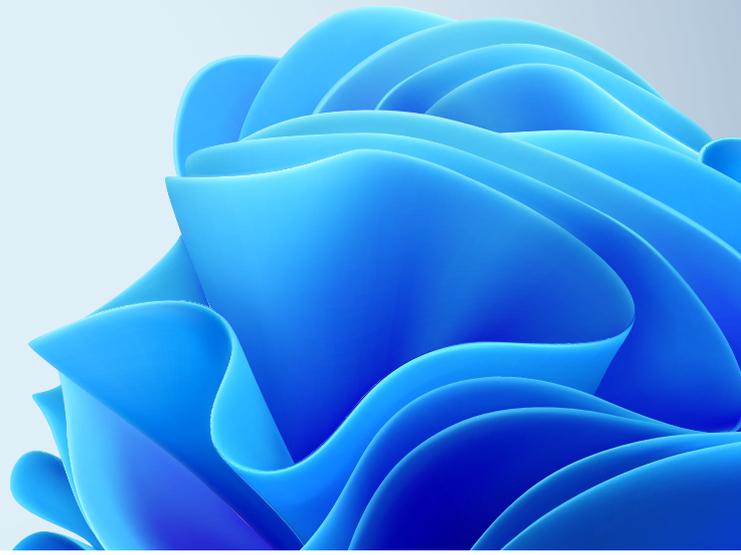


Restructuring

Our services at a glance



KPMG Restructuring is a leading advisor of companies and their stakeholders (such as lenders, shareholders or suppliers) in special situations. We have extensive experience acting as lead advisor for distressed buy-side or sell-side M&A transactions, as well as during pre-pack transactions. We offer our clients holistic and interdisciplinary advice that is tailored to their situations.

Our expertise

Strategy review

- Reviewing key industry trends and market developments
- Assessing business portfolios (products, clients, markets, etc.)
- Developing key scenarios and future trajectories

Operational restructuring & performance improvement

- Developing, implementing and reviewing operational restructuring and re-organization plans
- Establishing revenue growth opportunities (clients, products optimization, pricing, etc.)
- Assessing and implementing cost reduction measures (SG&A, overhead, etc.)
- Delivering net working capital reduction

Stakeholder advisory services

- Conducting stakeholder-specific business analyses
- Preparing expert opinions

Financial restructuring

- Analyzing the strategic options in special situations
- Preparing and reviewing short-term rolling liquidity planning tools (13 weeks) as well as defining and implementing measures to increase liquidity
- Developing and reviewing integrated turnaround / business plans, including the analysis of funding requirements, capital structure, debt capacity and key financial ratios
- Acting as lead advisor in the context of financial restructurings («out-of-court» and «in-court»)
- Debt advisory, including assistance in negotiations with lenders and the evaluation, structuring and implementation of alternative financing solutions
- Advising on buy-side and sell-side M&A transactions in special situations and pre-pack transactions

Lender advisory services

- Supporting the development and implementation of recovery strategies
- Preparing independent business reviews (IBRs) and IDW S6 expert restructuring opinions
- Monitoring the restructuring progress and covenants as well as periodic reportings

Insolvency advisory / wind-down

- Working out a controlled liquidation (wind-down)
- Supporting insolvency administrators and bankruptcy offices

Our credentials

Company in the fashion industry (I)

Financial Advisor

KPMG Deal Advisory acted as sole financial advisor in the financial restructuring of the company, assisting management and board of directors in negotiations with its group of lenders and other stakeholders. KPMG also assisted the company in the development of financial models for liquidity and business planning.

Ongoing project

Company in the fashion industry (II)

Financial Advisor

KPMG Deal Advisory acted as sole financial advisor in exploring potential restructuring options and supporting in the design and implementation of a controlled wind-down of business activities as part of the composition proceedings.

Ongoing project

Private equity fund

Financial Advisor

KPMG Deal Advisory acted as sole financial advisor to a private equity fund in a special situation and assisted in the analysis and evaluation of the strategic options and in the negotiations between the stakeholders involved.

Ongoing project

Company in the food and beverage industry

Financial and Legal Advisor

KPMG Deal Advisory provided business modeling services in connection with the planned carve-out of a business as part of a portfolio restructuring, including the preparation of a projected consolidated adjusted income statement as well as a summary report on the business plan that was presented to potential buyers.

2021–2022



Financial Advisor

KPMG Deal Advisory acted as financial advisor and provided financial, tax and pensions due diligence services to Feintool International Holding AG on its acquisition of component specialist Kienle+Spiess.

2021–2022



Debt Advisor

KPMG Deal Advisory acted as debt advisor to Swiss Steel Group on the recapitalization and refinancing of its financial liabilities.

2020

Contacts

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