

Push-button cash visibility for large enterprises

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COVID-19 is challenging all businesses to take stock of their short-term and long-term viability. You want full cash visibility – across all your entities – along with higher forecast accuracy, improved funding, reduced bank costs. Our people can help you centralize your cash management, so you have a clear view on your liquidity.

A 13-17 week response plan for large enterprises delivers



Gain a clear picture on a weekly basis of cash inflows and outflows based on a direct cash flow method



Build processes to set up your organization for a centralized cash management that guarantees transparency



Manage complexity taking into account cash pooling, as well as cash from foreign legal entities (e.g. foreign exchange rate considerations)



Analyze the liquidity status and projection as a basis for negotiations with stakeholders

Benefit from a centralized cash management function and gain:

- ✓ Certainty in your cash position – with early stage insights into potential liquidity shortages and funding requirements, as well as options for liquidity improvement measures (such as leaner cash conversion rates).
- ✓ Peace of mind thanks to improved planning accuracy, financial stability, reduced bank costs and useful liquidity strategies (e.g. WalletSizing, to maximize funding with banks at low costs).
- ✓ Resolute and informed position when negotiating with banks, landlords, suppliers and other stakeholders.
- ✓ Confidence in your liquidity, thanks to full push-button cash visibility.

How can we help?



Design a centralized cash management operating model and work with you to...

- **Review** your current cash management setup (e.g. bank relationships and accounts, IT landscape, E-banking tools, process flows, financing structure, current liquidity reports)
- **Analyze** business driver to forecast cash in and cash outflows and how they can be improved – link to working capital management
- **Draft** a cash management target operating model (TOM)
- **Align** on assumptions before and after COVID-19



Develop a tailored and centralized cash management process and work with you to...

- **Implement** a centralized cash management process, including scoping
- **Gain** transparency on your bank costs and bank Wallets for better negotiation with banks
- **Introduce** an automated low cost solution to consolidate your data



Deploy the new TOM and work with you to...

- **Analyze** liquidity shortages and funding requirements
- **Short term: Identify and activate measures to improve cash situation such as** (e.g. cash concentration, FX management, debt management, payment file transfer, E-invoicing, dynamic discounting, predictive liquidity forecasting, factoring and reverse factoring)
- **Mid term:** Automate cash visibility and cash concentration, reduce banks costs by applying WalletSizing methodology, use plug and play platforms to cash management and working capital measures

Find additional KPMG COVID-19 resources here

<https://home.kpmg/ch/en/home/insights/2020/03/coronavirus-business-continuity-plan.html>

<https://home.kpmg/ch/en/blogs/home/posts/2020/03/coronavirus-is-a-massive-challenge-for-companies.html>

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