



# Ivalua and KPMG

March, 2021

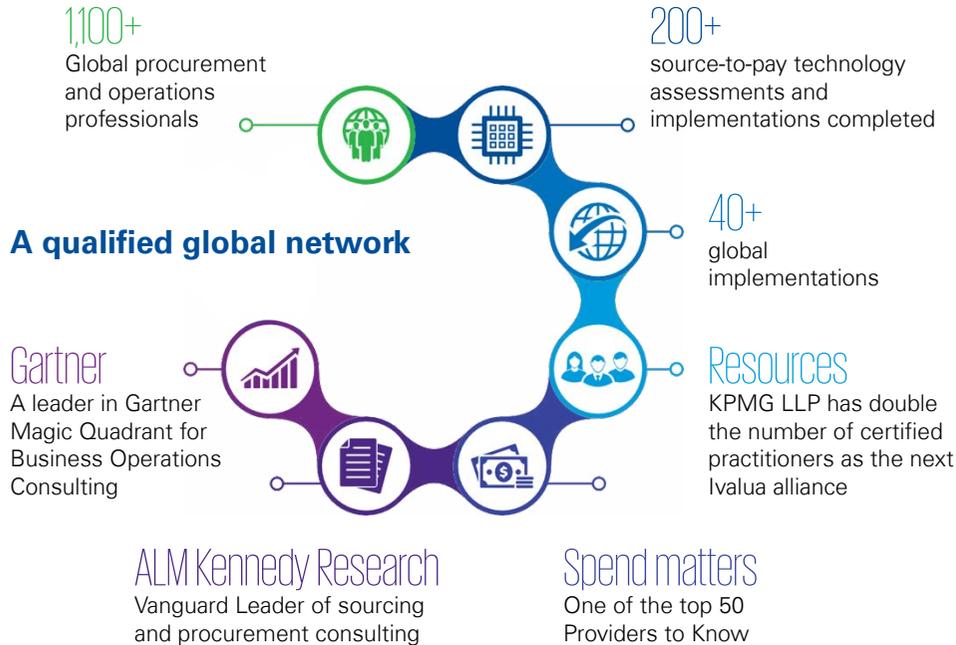
**START**



# Why KPMG?

## KPMG procurement advisory

We serve as business partners throughout clients' transformation journey, supporting strategy through results.



### Industry experience

The industry depth KPMG brings to clients increases speed-to-value and enhances our collaborative working style. KPMG provides professional services to **410 of the 500 Fortune Global 500 companies**.

#### Industry focus

- Energy, natural resources, and chemicals
- Life sciences
- Financial services
- Technology, media, and telecommunications
- Public sector
- Industrial markets
- Healthcare
- Consumer markets & Retail



### Measurable client benefits

- 75,000** Savings initiatives delivered
- 430** bn EUR procurement spend analyzed
- 10,000** Training participant days for buyers & supply chain managers
- 300** Studies and professional articles
- > 8,000** Projects successfully delivered
- 26** bn EUR savings generated
- > 450** International procurement and product category specialists
- > 10** Awards in recent years
- < 6** Months to ROI



### Leading technology capabilities

KPMG is a leader in helping clients adopt **source-to-pay technology**. We have helped many of our clients select and deploy procure-to-pay technology and realize benefits.



### Demonstrable track record

We have an established track record of **driving sustainable value** for clients through source-to-pay initiatives.



### A strong team with relevant experience

KPMG operates in 146 countries with 700+ offices worldwide. Our practitioners bring directly relevant process and technology enablement experience. KPMG has doubled the number of certified Ivalua professionals, more than any other Ivalua alliance partner.

# KPMG accelerators and tools

## KPMG procurement advisory



Leveraging decades of business and technology experience, **KPMG Powered Enterprise** is a faster, smarter way to achieve a step change in building back-office business impact.

Our prebuilt operating models will work across your business functions to help you identify and solve the challenges that stand in the way of true modernization in the cloud.

## Global Operations Center of Excellence

A hub of knowledge, thought leaderships, and insights for our clients and professionals around the world.



**Global solutions:** Consistent and efficient access to our global knowledge and community of practice.



**Delivery excellence:** Market-leading approaches built from real-world experience.



**Thought leadership and insights:** Research and points of view that drive new ways of thinking and solving problems.

## KPMG Source

**12 Methods**, definitive and unified, detailed work breakdowns of activities and deliverables to support transformational projects.

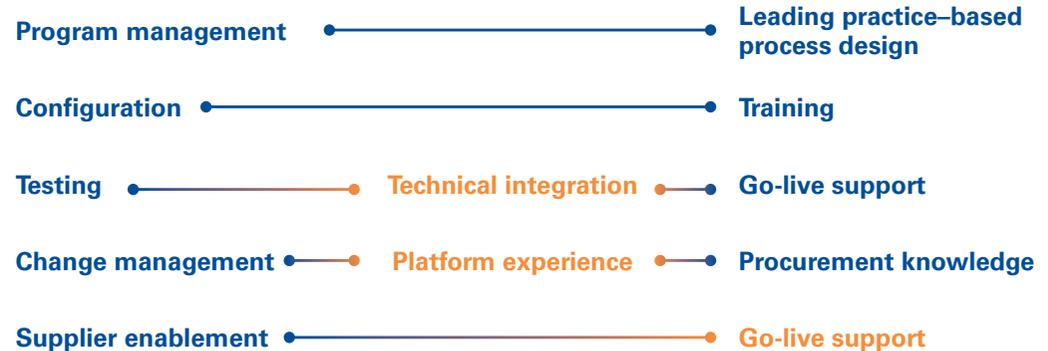
Over **8,500 reference models** including industry scenarios, process models, KPIs, business requirements, organizational structures and application solution maps.

**616 Benchmark metrics** supported by close to 300,000 data points covering 6 functional areas and 17 industries.

Over **10,000 process models** spanning 9 different industrial sectors, with supporting back office functional processes.

**13 Insights wikis**, hosting KPMG's global leading practices and insights to support business transformation.

# Teaming together



# Mobilizing our global resources for the Ivalua and KPMG alliance



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