

**I AM  
YOUR DATA.  
WE NEED  
TO CHAT.**

**Data integration and insights  
for the mid-market.**

Get your data talking.



If you're storing large amounts of data in multiple locations, it's hard to appreciate its full potential. We can help you turn it into a valuable asset, with deeper insights into your business and customers to drive your growth.

[< Register to download our report](#)

Data smarts are no longer the province of large multi-national organisations: mid-market organisations can harness their data through integrated applications which drive cost reduction, smart decision making and innovation.

With our full suite of services, you can get a single clear overview of your business.

## Benefits of data integration and insights



### A single clear overview

Streamline your existing tech stack so you surface only the most relevant data.



### Tap your data's value

Unleash your data's untapped value and supercharge your business decisions.



### Full suite of services

From simple Advice to Architecture & Design, Implementation and Management.

# Full suite of services tailored for mid-market organisations

## Advice

### If you simply want advice on which data systems to build.

We'll help you reimagine your core data processes and integration needs, to deliver a best-practice solution that provides valuable insights and gives you a competitive edge.

#### Services include:

- Evaluate Current State
- Co-Develop Data, Integration, Insight Strategy
- Design Data & Tech Integration Roadmap (Blue Print)
- Legacy Modernisation
- Identify Automation Opportunity
- Tech Enablement/Partner Selection
- Program Governance & Oversight (TAC/CAB), Best Practice Frameworks, Data Policies,
- Security, Regulatory, CD/CI Program Management
- Integration Strategy
- Insight Strategy
- Governance

## Architecture & Design

### When you also want the data systems built for you.

We'll take all your existing initiatives, capabilities and investments – then align your data across your entire technology landscape, for a robust and fully integrated solution.

#### Services include:

- Target Architecture: Vendor platform selection
- Integration Platform Capabilities review and suitability to existing application landscape
- Integration Patterns and Methods
- Data Integration Strategy
- Architecture governance and adherence to business strategy
- Enterprise Monitoring Requirements and fitment
- Review designs against agreed patterns
- API Strategy

## Implementation

### If you'd then like those data systems put in place.

We can even be your 24/7 data managers, tapping those valuable insights for you, with an eagle-eye for spotting new opportunities and ways forward for your business.

#### Services include:

- Process integration for legacy to cloud – resolving connection pain points
- API development
- Cloud integration and orchestration
- API gateway implementation
- Data connectors for legacy and cloud
- Data platform integration for insights and automation

## Management

### When you also want your new data systems managed for you.

We can even be your 24/7 data managers, tapping those valuable insights for you, with an eagle-eye for spotting new opportunities and ways forward for your business.

#### Services include:

- Complete managed secure platform with legacy connectors to support hybrid models
- Low cost to serve - delivering data insights to the business
- Simple entry to cloud integration
- Connected enterprise with KPMG managed components/building blocks
- Roadmap of extensions to cloud connections and automation
- Incident management, monitoring and tracking

# How we can help your organisation pivot to new realities



**Assist with your digital transformations**



**Enhance cost reduction and productivity**



**Plan essential architecture and advise on back to front end capabilities**



**Help integrate programs so data is optimised**



**Provide cyber advisory, governance, risk and compliance counsel**



**Oversee complete asset management**



**Explore managed service opportunities**



**Offer climate change and sustainability assistance**



**Recommend deal responses to market conditions**

# Let's talk.

To find out how we can get your data talking and help your organisation grow, please get in touch.

**Darren Covington**  
**Partner, Technology Integration National Lead,**  
**Enterprise,**  
**KPMG Australia**  
T: +61 2 9458 1593  
E: darrenc@kpmg.com.au

**Matt Wright**  
**Partner, Technology Integration CTO,**  
**Enterprise**  
**KPMG Australia**  
T: 0405 105 505  
E: mswright@kpmg.com.au

**John Kirk**  
**Partner, Technology Integration,**  
**Enterprise**  
**KPMG Australia**  
T: 0410 449 598  
E: johnkirk@kpmg.com.au

**Dhananjayan Munuswamy (DJ)**  
**Partner, Technology Integration,**  
**Enterprise**  
**KPMG Australia**  
T: 0414 323 407  
E: djmunuswamy@kpmg.com.au

**Tanmay Saxena**  
**Director, Technology Integration**  
**– Architecture and Design, Enterprise,**  
**KPMG Australia**  
T: +61 2 9273 5882  
E: tsaxena1@kpmg.com.au

**Sheo Satyam**  
**Associate Director, Technology Integration –**  
**Advisory, Enterprise**  
**KPMG Australia**  
T: +61 2 9346 6219  
E: ssatyam@kpmg.com.au

[KPMG.com/au/getyourdatatalking](https://www.kpmg.com/au/getyourdatatalking)

The information contained in this document is of a general nature and is not intended to address the objectives, financial situation or needs of any particular individual or entity. It is provided for information purposes only and does not constitute, nor should it be regarded in any manner whatsoever, as advice and is not intended to influence a person in making a decision, including, if applicable, in relation to any financial product or an interest in a financial product. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

To the extent permissible by law, KPMG and its associated entities shall not be liable for any errors, omissions, defects or misrepresentations in the information or for any loss or damage suffered by persons who use or rely on such information (including for reasons of negligence, negligent misstatement or otherwise).

©2022 KPMG, an Australian partnership and a member firm of the KPMG global organisation of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organisation.

Liability limited by a scheme approved under Professional Standards Legislation.

May 2022. 900614080ENT.